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## **Intact Integrated Services Strengthens Asia Pacific Operation With New Regional Sales Manager**

SINGAPORE, Nov 01, 2011 (PR Newswire Europe via COMTEX) -- Tom Caviar to drive sales of Intact's Cisco-focused project, support and managed services to APAC-based systems integrators, telcos and service providers Intact Integrated Services, the partner-focused independent provider of international project, support and managed services solutions to the ICT industry, has strengthened its Singapore-based Asia-Pacific sales and business development operation with the appointment of Tom Caviar as its Regional Sales Manager.

Tom Caviar brings over 20 years' proven sales and sales management expertise to Intact's APAC operation, and will play a key role in helping to drive the company's next key stage of regional development following its initial success in securing key engagements with a number of leading APAC-based telcos and service providers.

Tom Caviar has spent the last three and a half years in a Singapore-based business development role with Intercall (West Corporation), the major video conferencing and telecoms company, where he was a key contributor to their recent success across the Asia Pacific region. For the previous decade Tom held US Regional Sales Manager roles with Dealix and Premiere Conferencing.

Commenting on his appointment, Tom Caviar said: "It's a great time to be joining Intact Integrated Services in Singapore. The company's distinctive, partner-focused service offerings are ideally placed to support the region's major systems integrators, telcos and service providers as they continue to expand their Asia Pacific activities." Kevin Slaughter, who heads up Intact's Asia Pacific region business, added: "Since opening our Singapore-based regional operation in 2009, Intact has grown quickly as systems integrators, telcos and other service providers have responded positively to our proven ability to support their large-scale customer network transformation and support projects. Adding Tom Caviar to our team will significantly strengthen our Asia Pacific sales team."

### **About Intact Integrated Services**

Intact Integrated Services operates across Europe, Asia Pacific and the Americas as an independent provider of project, support and managed services solutions to the ICT industry. The company is an exclusively partner-focused organisation, providing lifecycle service offerings and project management support to Cisco partners, systems integrators, telcos and service providers. Intact functions as an independent subsidiary of Datatec Ltd, the major JSE/LSE international ICT Group.

<http://www.intact-is.com>

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